



Making Your Point: A Practical Guide to Persuasive Legal Writing

Kenneth F. Oettle

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Extracting pieces from four years of persuasive legal-writing columns featured in the *New Jersey Law Journal*, this compilation acts as a writer's workshop by examining the typical mistakes writers make and the reasons they make them. Providing a complete legal-writing strategy—from forming proper composition and credibility to injecting perspective, emphasis, and flow—this collection pairs empirical writing training with end-of-column exercises to cement the lessons' messages.

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